FONI 2027 · 5TH EDITION · CONAKRY, GUINEA

Programme · 22–25 March 2027

Central theme : « Financing the agricultural, real estate and mining sectors in Africa »

Monday, 22 March 2027

09:00 – 12:00	**MasterClass #1 – The Law Clinic** · MasterClass Explain the fundamental concepts of economic, financial and accounting law and give participants a set of tools to strengthen their skills and perform better in an increasingly global and complex environment.
15:00 – 18:00	**MasterClass #2 – Marketing, digitalisation and distribution of financial products & services in the age of AI** · MasterClass Master marketing strategies suited to the financial sector, understand the fintech ecosystem and emerging technologies, and structure an effective omnichannel approach to win and retain customers with artificial intelligence.

Tuesday, 23 March 2027

09:00 – 12:00	**MasterClass #3 – Financial Lab: mastering the art of financing** · MasterClass Prepare and analyse financial statements and projections, identify all sources of financing available in Africa and their prerequisites, master fundraising and company valuation, structure an optimal financing package and negotiate effectively with investors and financial partners.
15:00 – 18:00	**MasterClass #4 – The Entrepreneur's Workshop** · MasterClass Innovate in the ICT world by turning an idea into a viable business project, build a credible business plan with realistic financial forecasts, master the administrative steps of company creation and acquire tools to manage customer relationships, growth and profitability.

Wednesday, 24 March 2027

09:00 – 10:00	**Official opening ceremony** · Ceremony
10:15 – 10:45	**Awards ceremony** · Awards
11:00 – 11:30	Exhibition tour, networking and coffee break · Networking
11:45 – 12:00	**Keynote** · Keynote
12:00 – 13:00	**Opening conference (round table) – Financing the agricultural, real estate and mining sectors in Africa** · Conference • Economic diversification and GDP growth • Financing the agricultural, real estate and mining sectors • Risk management and insurance mechanisms in agriculture, real estate and mining • Contribution of private actors to economic development (agriculture, fisheries, livestock, real estate, mines and quarries...) • Jobs and qualifying training for young people and women
13:00 – 13:15	**Morning conclusions and afternoon programme** · Ceremony
13:15 – 14:30	Lunch break

14:30 – 16:30	**Panel 1 – Financing agriculture, livestock and aquaculture** · Panel • Regulatory framework, investment code and incentives • Appropriate financing mechanisms for these sectors • Guarantee and insurance instruments • Mobilising resources to finance these strategic sectors • Role of sovereign funds in developing these strategic sectors • Mobilising the diaspora in the financing process • Reforms and innovations to attract financial flows

Thursday, 25 March 2027

09:00 – 10:30	**Digital Café – Innovations transforming finance** · Digital Café Showcase of innovations transforming financing and service offerings in the agricultural, real estate and mining sectors and related activities in Africa. • Innovation and digitalisation in agriculture, real estate and mining • Technology solutions: drones, field sensors, big data, machine learning, artificial intelligence, parametric insurance... • Payment platforms and marketplaces
10:30 – 10:45	Coffee break and networking · Networking
10:45 – 12:00	**Panel 2 – Financing real estate and related activities** · Panel • Regulatory framework, investment code and incentives • Public and non-commercial real estate financing • Private and commercial real estate financing • Guarantee and insurance instruments • Housing finance instruments in Africa • Role of sovereign funds in developing these strategic sectors • Mobilising the diaspora in the financing process • Reforms and innovations to attract financial flows
12:00 – 13:30	Lunch break
13:45 – 15:30	**Panel 3 – Financing mining subcontractors and local content** · Panel • Regulatory framework, investment code and incentives • Financing mining subcontractors and local content • Support from the financial and banking sector in the financing process • Guarantee and insurance instruments • Role of sovereign funds in developing these strategic sectors • Mobilising the diaspora in the financing process • Reforms and innovations to attract financial flows
16:00 – 18:00	**Closing ceremony** · Ceremony
18:30 – 21:00	**Closing cocktail** · Cocktail